

| Researcher - temporary employee |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$0.00 | \$0.00 | \$0.00 | \#DIV/0! | 0.00\% |
| Chief Negotiator - temporary employee |  |  |  |  |  |
| Chief Negotiator wages | \$0.00 | \$0.00 | \$0.00 | \#DIV/0! | 0.00\% |
| Benefits Administrator |  |  |  |  |  |
| Ed. \& Development | \$1,500.00 | \$1,500.00 | \$1,500.00 | 0.00\% | 0.36\% |
| Health Benefits | \$5,888.77 | \$3,000.00 | \$3,272.64 | 9.09\% | 0.78\% |
| Parking Allowance | \$444.00 | \$444.00 | \$444.00 | 0.00\% | 0.11\% |
| Transportation Expense | \$100.00 | \$100.00 | \$100.00 | 0.00\% | 0.02\% |
| Retirement Fund |  |  | \$2,518.72 | \#DIV/0: | 0.60\% |
| Wages | \$36,500.00 | \$34,821.00 | \$36,562.05 | 5.00\% | 8.71\% |
| Office Administrator |  |  |  |  |  |
| Ed. \& Development | \$600.00 | \$600.00 | \$600.00 | 0.00\% | 0.14\% |
| Health Benefits | \$5,888.77 | \$3,000.00 | \$5,933.24 | 97.77\% | 1.41\% |
| Parking Allowance | \$444.00 | \$444.00 | \$444.00 | 0.00\% | 0.11\% |
| Transportation Expense | \$100.00 | \$100.00 | \$100.00 | 0.00\% | 0.02\% |
| Retirement Fund |  |  | \$1,659.25 | \#DIV/0! | 0.40\% |
| Wages | \$20,435.63 | \$21,377.00 | \$22,445.85 | 5.00\% | 5.35\% |
| Organizer |  |  |  |  |  |
| Ed. \& Development | \$2,600.00 | \$2,600.00 | \$2,600.00 | 0.00\% | 0.62\% |
| Health Benefits | \$5,888.77 | \$3,000.00 | \$3,272.64 | 9.09\% | 0.78\% |
| Parking Allowance | \$444.00 | \$444.00 | \$444.00 | 0.00\% | 0.11\% |
| Conference Travel Stipend |  | \$0.00 | \$3,600.00 | \#DIV/0! | 0.86\% |
| Transportation Expense | \$100.00 | \$100.00 | \$100.00 | 0.00\% | 0.02\% |
| Retirement Fund |  |  | \$3,012.90 | \#DIV/0! | 0.72\% |
| Wages | \$41,448.75 | \$42,665.00 | \$44,798.25 | 5.00\% | 10.67\% |
| Payroll and Insurance |  |  |  |  |  |
| Payroll Taxes | \$9,900.00 | \$9,900.00 | \$10,000.00 | 1.01\% | 2.38\% |
| Payroll Administration Expense | \$2,120.00 | \$2,120.00 | \$2,120.00 | 0.00\% | 0.51\% |
| Workers' Comp. Insurance | \$550.00 | \$550.00 | \$550.00 | 0.00\% | 0.13\% |
| TOTAL STAFF EXPENSES | \$134,952.69 | \$126,765.00 | \$146,077.54 | 15.23\% | 34.80\% |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| HEALTH CARE ADMINISTRATION |  |  |  |  |  |
| Postage Meter Expense | \$1,183.50 | \$1,183.50 | \$1,183.50 | 0.00\% | 0.28\% |
| Insurance Printing Expense | \$1,000.00 | \$1,000.00 | \$1,000.00 | 0.00\% | 0.24\% |
| Insurance Postage/Shipping | \$1,100.00 | \$1,100.00 | \$1,100.00 | 0.00\% | 0.26\% |
| Accounting Services - Audit | \$2,000.00 | \$2,000.00 | \$2,000.00 | 0.00\% | 0.48\% |
| TOTAL HEALTH CARE ADMINISTRATION | \$5,283.50 | \$5,283.50 | \$5,283.50 | 0.00\% | 1.26\% |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| TOTAL EXPENSES | \$404,532.54 | \$406,329.85 | \$446,154.64 | 9.80\% | 106.28\% |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| REVENUE | \$377,764.63 | \$392,517.50 | \$419,795.47 | 6.95\% | 100.00\% |
| EXPENSES | \$404,532.54 | \$406,329.85 | \$446,154.64 | 9.80\% | 106.28\% |
| NET INCOME | (\$26,767.91) | (\$13,812.35) | (\$26,359.17) | 90.84\% | -6.28\% |

